

COMPANY PROFILE

# From food sources to your markets.

MARSADEN FOODSTUFF TRADING L.L.C

Dubai, United Arab Emirates



## MARSA ADEN

# Based in Dubai. Built on clarity.

Marsa Aden is a Dubai-based foodstuff trading company. We welcome wholesale buying requirements and explore supply and partnership opportunities with manufacturers and brand owners.

## Our company

MARSA ADEN FOODSTUFF TRADING L.L.C

## Our licence

Dubai trade licence 1128482

## Our starting point

Product, specification, quantity and delivery destination.

### Sourcing areas

### How we work

### Partnerships

Each enquiry is reviewed individually. Prices, availability and terms are confirmed in a written offer.

SOURCING AREAS

# A broad food scope. A precise brief.

Our licensed activities include food and beverages, dairy products, snack foods, canned and preserved foods, flour, bakery products, fruit and vegetables.



01

## Packaged foods

Milk and dairy, biscuits and wafers, canned and preserved foods.

02

## Fruit & vegetables

Wholesale enquiries by variety, origin, size and packing.

03

## Food ingredients

Flour, sugar, vegetable fats and ingredients for biscuit and wafer production.

These are enquiry categories. Availability and specifications are confirmed for each request.

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## PACKAGED FOODS

# The pack matters as much as the product.

We begin with a precise product description, then review packing, shelf life and quantity. Clear details make commercial offers easier to compare.

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### Milk & dairy

Product type, pack size, units per carton and required remaining shelf life.

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### Biscuits & wafers

Product, flavour, weight and packing, including a specific brand when essential.

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### Canned & preserved foods

Contents, net weight, origin and units per carton.





FRUIT & VEGETABLES

# Fresh products. Defined requirements.

For fresh produce, we review the specification, packing, cargo readiness and delivery arrangements for each enquiry.

|                                                |                                                                                             |
|------------------------------------------------|---------------------------------------------------------------------------------------------|
| Variety & origin                               | The required variety and acceptable country of origin.                                      |
| Size & packing                                 | Size or grade, carton net weight and packing requirements.                                  |
| Quantity & delivery                            | Carton count, destination, required date and storage or transport conditions.               |
| Inspection, handling and delivery requirements | Inspection, handling and delivery requirements according to the product and accepted offer. |

## FOOD INGREDIENTS

# Start with the application.

An industrial enquiry begins with the finished product: biscuits, wafers or cream fillings. A defined application and technical specification help focus the sourcing brief.

## 01 Core ingredients

Flour, sugar and vegetable fats, with the required grade, specification and packing.

## 02 Flavours & fillings

Enquiries for biscuit, wafer and cream-filling flavours according to the industrial application.

## 03 Technical information

Available specifications and product documents, plus sample availability for trials before supply approval.

The buying manufacturer approves ingredient suitability and trial results.

## HOW WE WORK

# From requirement to written agreement.

Four stages organise the commercial discussion, from the first enquiry to execution arrangements.

## 01 Define the brief

Product, specification, quantity, destination and timing.

## 02 Review the details

Clarify gaps and explore supply feasibility and suitable terms.

## 03 Confirm the offer

Set out price, availability, validity, payment and delivery scope in writing.

## 04 Arrange execution

Proceed according to the accepted agreement and the requirements of the order.

An initial enquiry does not reserve stock or create a purchase commitment.

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**BEFORE ACCEPTING AN OFFER**

# Details that support a sound decision.

Our commercial review focuses on four groups of information to help both parties make a decision based on defined requirements.

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**01**

## Matching specifications

Product, origin, weight, packing and any technical requirements.

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**02**

## Clear shelf life

Required remaining shelf life and batch information where available.

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**03**

## Comparable pricing

Currency, pricing unit and the transport or tax included in the offer.

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**04**

## Defined delivery

Location, timing, responsibilities and agreed documentation.

## MARKETS &amp; PARTNERSHIPS

# Dubai as a base. Opportunity by agreement.

We operate from our UAE company base and discuss partnership opportunities according to the product, market and available sales channels.

## United Arab Emirates

AE

Our company is based in Dubai: a starting point for sourcing enquiries and commercial discussions.

## Saudi Arabia

SA

A target market for partnerships. Operating arrangements and coverage are subject to agreement and local requirements.

## Yemen

YE

A target market for partnerships. Destination, sales channel and delivery are reviewed for each opportunity.

Target markets do not imply existing branches or exclusive agencies.

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## MANUFACTURERS & BRAND OWNERS

# Your product. The right opportunity.

We welcome food supply, distribution and commercial representation discussions. Each opportunity starts with the product, territory, sales channels and proposed form of cooperation.

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## Introduce the product

Catalogue, manufacturing origin, packs, specifications and shelf life.

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## Define the opportunity

Available territories, target channels and any existing agencies.

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## Share commercial terms

Minimum order, preparation lead time, pricing and available support.

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[Discuss a partnership](#)

Representation or agency rights require a separate agreement defining the parties' rights and responsibilities.

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[START YOUR ENQUIRY](#)

# Six details. A stronger starting point.

Share the following information so we can review your request. Flag any specification that is still undecided so we can clarify it with you.

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01

## Product

Name and required brand, if any.

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02

## Specification

Type or grade and acceptable origin.

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03

## Packing

Unit size and units per carton.

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04

## Quantity

Cartons, weight or defined container size.

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05

## Destination

Delivery country, city or port.

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06

## Timing

Required date and any special conditions.

[Prepare your enquiry](#)

Prepare your enquiry on our website and share it by email or WhatsApp.



MARSA ADEN

LET'S DISCUSS YOUR REQUIREMENT

# The next step is a conversation.

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Category imagery is illustrative and does not represent available stock or company-owned facilities.